

Message Text

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63

ORIGIN COME-00

INFO OCT-01 EA-06 ISO-00 AID-05 CIAE-00 EB-07 FRB-03

INR-07 NSAE-00 TRSE-00 XMB-02 OPIC-03 SP-02 CIEP-01

LAB-04 SIL-01 OMB-01 /043 R

DRAFTED BY COM/BIC/OED/MEPD/LENGLESON/LW

APPROVED BY EB/OCA/REP/BEBYRON

COM/BIC/OED/MEPD/JMSANDS

EA/ROC/KWEAVER

EA/EP/RWHITE (INFO)

EB/OCA/BR/TWILLIAMSON

----- 112218

R 101935Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY TAIPEI

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E.O. 11652: N/A

TAGS: BEXP, TW

SUBJECT: WESTERN UNION INFORMATION SYSTEM BID TO

-- CHINESE GOVERNMENT RADIO ADMINISTRATION

-- FOR TELEX MESSAGE SWITCHING AND MONITORING

-- SYSTEM.

1. WESTERN UNION INFORMATION SYSTEM CORP., A

SUBSIDIARY OF WESTERN UNION CORP., MET WITH MAJOR EXPORT

PROJECTS DIVISION AND EXIM BANK TO DISCUSS THEIR INTEREST

AND BID TO THE CHINESE GOVERNMENT RADIO ADMINISTRATION

TENDER NUMBER GF3-632817 ON A FIXED PRICE CONTRACT WITH

PROGRESS PAYMENTS AND PENALTIES. PROJECT INCLUDES

TELEX MESSAGE SWITCHING AND MONITORING SYSTEM. PROCUREMENT

IS BEING HANDLED BY CENTRAL TRUST OF CHINA PROCUREMENT

DEPARTMENT, 49 WU CHANG STREET, SEC 1, TAIPEI.

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2. WUIS ADVISES ONLY THREE BIDS WERE SUBMITTED. SIEMENS, PHILLIPS AND THEMSELVES. FEEDBACK INDICATES THAT PHILLIPS IS EXPECTED TO BE THROWN OUT AND THAT SIEMEN BID AND BID BOND WERE BOTH 9.3 MILLION DOLLARS. WUIS 3ID WAS 9.1 MILLION DOLLARS WITH A 10 MILLION DOLLAR BID BOND TO SHIELD THEIR ACTUAL BID PRICE.

3. WUIS ADVISES THAT OVER 7 MILLION DOLLARS OF TOTAL PROJECT WOULD BE U.S. CONTENT AND REQUESTS EMBASSY ASSISTANCE BY EXPRESSING TO KEY OFFICIALS THE USG INTEREST FOR U.S. FIRMS PARTICIPATION IN THIS PROJECT.

4. WUIS ALSO WORKING THROUGH EXIM BANK WITH T. W. HU ECONOMIC COUNSELOR TAIWAN EMBASSY TO ARRANGE PROJECT FINANCING.

5. WUIS ADVISES THAT PLANS TO OPEN OFFICE IN TAIWAN ARE DEPENDENT ON OUTCOME OF BIDDING.

6. MEPD WILL APPRECIATE EMBASSYS REVIEW AND RECOMMENDATIONS FOR MAXIMIZING WUIS OPPORTUNITIES TO OBTAIN CONTRACT. INGERSOLL

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 10 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE053257
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Document Unique ID: 00
Drafter: BIC/OED/MEPD/LENGLESON/LW
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750084-0346
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750365/aaaacgvt.tel
Line Count: 83
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
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Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 25 JUL 2003
Review Event:
Review Exemptions: n/a
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Margaret P. Grafeld
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05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WESTERN UNION INFORMATION SYSTEM BID TO --- CHINESE GOVERNMENT RADIO ADMINISTRATION
TAGS: BEXP, TW
To: TAIPEI
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006